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## ABSTRACT

The purpose of this study was to assist an instructor in facilitating an online course while the class was being offered, and to provide timely interventions for improving the course during the semester. A formative approach was used to help deal with unforeseen issues in implementing the first online course this instructor had offered. Through data analysis of what worked well, what did not work well, and what improvements were needed, issues related to both students and instructor's perspective of the class were identified in the findings. From a student perspective, these issues included: online interactions, assessment, and course participation. For the instructor, there were concerns about new pedagogy, technology, and workload. Based on these issues, instructional interventions were suggested and an overall evaluation was conducted through an online survey. The approach adopted, findings identified, and recommendations made in this study will have implications for other instructors and instructional designers, especially those teaching online for the first time. (Contains 27 references.) (Author/AEF)

# Facilitating Web-Based Instruction: Formative Research on Improving an Online Undergraduate Business Course

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## Abstract

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## Introduction

The Web is offering unparalleled opportunities for student access to learning, information and communication, and thus has growing popularity as a primary medium in distance education (Crossman, 1997). Many colleges and universities are racing to move their conventional courses online (McIsaac, 1998; Molenda & Sullivan, 2000). Despite the "virtual land rush" to grab space on the Internet and the excitement of the technology, many issues must be resolved before instruction can be delivered successfully via the Web. This study addressed some of the prominent issues encountered by an instructor offering a face-to-face course online for the first time.

There are many challenges for faculty teaching online for the first time. Using new pedagogical strategies and working with unfamiliar technology can pose some unique difficulties. Often, the only feedback the instructor gets about a course is summative, which merely allows improvement the next time the course is offered. Instead of relying on data gathered at the end of the course, the researchers in this study took a more participative role by collecting data from multiple sources to inform interventions and to deal with issues as they arose.

The purpose of the study was to assist an instructor in facilitating an online course and provide timely interventions for improving the course. This study investigated what worked well, what did not work well, and what could be done to improve or solve the problems. The results of this study describe how formative methodology was used to address pedagogical, technological, and communication concerns in the course. The findings are relevant to instructional designers and instructors involved in web-based distance education.

## Web-based instruction

One phenomenon seen in the realm of Distance Education (DE) is the increased use of the Web as a primary delivery system (Crossman, 1997). When the Web was first used as a delivery system, DE was often considered to be traditional correspondence education. Instruction was (and in some cases still is) delivered through pages full of self-instructional text. Interactivity was quite limited (Hirumi & Bermudez, 1996).

A number of case studies have provided some guidelines and heuristics on building WBI. But an extensive literature research of DE survey models in early 1998 revealed that there were no validated models specific to DE (Williams, Paprock, & Covington, 1999). Fitting distance learners' needs still presents a challenge for distance educators given the differences of needs, ages, cultural backgrounds, interests, and educational levels (Willis & Dickinson, 1997). Distance educators and researchers are exploring more theoretical frameworks to guide the planning, design, development, and delivery of Web-based instruction.

Pedagogical issues that arise in WBI include information overload, “lost in hyperspace,” feelings of a lack of cohesiveness, and technical problems. Among institutional issues, the amount of time for an instructor to prepare and deliver the course seems to be a one of the biggest concerns (Hill, 1997). While some guidelines have been established on how to facilitate online learning (Eastmond, 1995; Harasim, 1993), there is a scarcity of research studies on implementation and how formative evaluation can help solve unforeseen problems.

### **Formative Evaluation**

Formative evaluation (FE) is a process of collecting empirical data during the developmental stage for revision and improvement of instructional products (Guba & Lincoln, 1985; Weston, McAlpine, & Bordonaro, 1995). The primary goal of FE is to improve the quality of the product being developed so that the desired goals of the product will be met. The evaluation process involves assessment as well as judgment based on the specific information collected from the users (Beyer, 1995). Conventionally, FE has been conducted before implementing the instructional resources or curricula. The authors of this study, however, advocate using FE as an ongoing process in the implementation stage for distance education.

## **Methodology**

### **Research framework**

Given the inexperience of the instructor in online teaching and the novelty of the course delivery system, improvements were needed throughout the course. To ensure the effectiveness of the class, timely interventions were crucial. Due to the nature and purpose of the study, action research was adopted as the framework. The action research framework was used to guide the researchers to understand the problem, develop strategies for solving the problems, and transform them into best practices. The research study involved three cycles of discovery, intervention, and evaluation (Byrant 1996). It was a constant process of observation, reflection, and action (Stringer, 1996). Action research methodology, when used in the context of Instructional Technology, involves an ongoing process of formative evaluation. This approach was used to gather functional feedback by learning from the event as they occurred and promoted positive changes in a timely manner.

### **Research context**

This research study was carried out in an undergraduate business course being offered through a mid-size Midwestern university. The course was offered via Web-based courseware, Blackboard. The courseware was introduced on the campus in the fall of 1999 and was being used for the first time with this class. Fifteen students registered for this class. The majority of them were taking an online class for the first time. The professor had taught face-to-face for over twenty years but this was the first time he had taught the class at a distance. An instructional designer assisted with instructional strategies and technical concerns; however, there were a number of issues that needed to be addressed by using data gathered during the course.

The instructor used Problem-Based Learning to facilitate student-centered, self-directed learning. His plan was to prompt students with real world questions and have groups lead class discussions for the particular topics being addressed. Class activities included individual discussions and small group assignments. Individual activities involved participating in online discussions by answering questions proposed by the instructor. Group activities consisted of primarily mini-cases appropriate to the chapter in the textbook for that particular week. The class was randomly divided into three groups with five students in each group. Students were graded by their performance on two online exams (with multiple choice questions and essay questions), individual online participation, and group project participation.

### **Participants**

The participants for this study included all 15 students enrolled in the course, the instructor, and the instructional designer, who was responsible for instructional and technological support.

### **Research questions**

The focus of this study was to formatively evaluate an undergraduate business course and help the instructor improve the course when it was being offered. The research questions guiding this study included:

- What issues do instructor and students encounter in teaching and taking an online course for the first time?
- How can these issues be resolved in a timely manner to improve a course as it is being offered?
- What recommendations can be offered for instructors teaching an online course for the first time?

## **Data collection**

### **Observations**

Students' postings were observed to determine the general trend of students' participation. Postings included both individual replies to the class discussion questions posted by the instructor and also their discussions as a group member while collaborating with others to complete the group project.

### **Survey**

Two surveys were designed to gather students' feedback about the class. The first survey was administered before the middle of the semester via email. The survey included three general open-ended questions in the email survey: what went well, what problems they encountered, and what suggestions they had for improvement. Nine students out of 15 (60%) responded.

The second survey was developed based on the responses from the first survey. The interventions suggested by the researchers, and the types of interaction in distance education include the following: learner-instructor, learner-learner, learner-content, and learner-technology (Moore, 1989; Hillman et al. 1994). This anonymous, Web-based survey was delivered by using the Assessment Tool in the course site. The survey was consisted of 19 multiple-choice questions and three open-ended questions. Twelve out of 15 students (80%) responded to the survey.

### **Interviews**

The researchers carried out one semi-structured interview at the beginning of the project and two informal phone conversations with the instructor during the semester. The first interview was to obtain information about how the instructor would like to teach this class and what issues he was dealing with. Two informal phone interviews between the middle and the end of semester were to solicit instructor's opinions on the collection of feedback from students and the proposed interventions based on the feedback.

### **Document study**

Email messages sent back and forth between the instructor and the students provided another important source for understanding the issues surrounding this class. Eighty messages archived by the instructor were analyzed.

### **Data analysis**

The data collected from the observations, surveys, interviews, and email messages were triangulated to determine the students' and instructor's perceptions of the class, issues raised throughout the semester, and recommendations for future improvement. Numerical data were tabulated by survey items and corresponding percentage in each item. The data analysis on qualitative data involved an iterative inductive process. The initial data analysis started with reading and rereading email messages and coding the small complete text units into indexed categories. Through iterative induction and constant comparison with categories and data, key issues and themes were generated.

## **Findings**

The findings presented in this report reflect the process of identifying areas needed for improvement, recommendations for instructional interventions, and evaluating the course after the interventions. Observations and faculty interviews revealed issues that arose from delivering this first online course. The email survey data, web-based survey, and their email communications with the instructor revealed the students' perception of the class and the problems they encountered. The findings are divided into three sections based on the process of formative approach.

### **Early to Mid-Semester – Before Intervention**

#### **Observation**

After nearly three weeks, there had been very few postings to the course message boards. There were only 48 posts in the first three weeks of the class, an average of less than one post per student, per week. Several of these posts were related to technical issues such as where to post the answers to the individual questions and group questions.

Besides the limited postings, students were answering the case problems by copying out of the book. Once one person had posted an answer to the problem statement, the responses from each of the team members tended to be very similar and did not add new information to the discussion. There was not much interaction occurring among the group members except when they were ready to post their answers to the class discussion board. In addition, one of the postings indicated that there was not much communication occurring in other forms during the early part of the semester.

After observing the first three weeks of the class, the researchers requested an interview with the instructor to determine his perception of the class and to investigate whether other channels of communication were being used.

#### Faculty Interview

The initial interview was conducted four weeks into the semester and lasted two hours. After having taught classes in the field of business and insurance for over twenty years in a face-to-face format, the professor found that teaching via the Web presented a number of challenges. Underlying many of the specific issues that the professor was dealing with was a lack of time to develop and work on the class because it was being taught in addition to his normal class load.

#### *New Pedagogy*

When first considering how to re-structure the class to take advantage of the Web-based environment, the professor decided that he needed a new pedagogical approach. He researched a number of instructional strategies and decided that a problem-based learning approach would be most appropriate for the content of the course. Implementing this new approach, however, proved to be more difficult than anticipated.

The textbook traditionally used for the course was the primary resource for course material. The instructor adapted the textbook problems to the online environment and formed teams to work on solving a problem for each unit. Using this format, the professor hoped to stimulate conversation. By doing so, he believed that the students would become more engaged with the material and would have a stronger learning experience.

At the time of the first interview, there were few indications that the students were working beyond the material in the textbook to solve the problems. The professor expressed some frustration with the lack of depth to the responses and did not feel confident that this new approach was as effective as he had hoped. He did note, however, that there might have been some ambiguity in the stated objectives and expectations that the students had been given. While he had made clear that he would base a portion of the grade on class and group participation, he stated that he needed to communicate his expectations better to the class.

#### *New Technology*

The technology used for teaching the class was also a factor in how well interactions were occurring. While the professor was extremely competent using many computer programs such as spreadsheets, word processors and email, he was unfamiliar with the development tools for the Web. He stated that he had done some pilot testing with the courseware in the previous semester. During the semester break, however, the university had upgraded to a new version, changing the capabilities and functionality of the program. Even though the courseware had better capabilities for supporting teams, there were some unforeseen consequences.

Not having had the opportunity to test the new system, the professor did not anticipate the students' confusion with what message to post under which board: the Group Discussion Board (for team use) or the Class Discussion Board. He felt that these difficulties were hindering the classes' ability to communicate with each other and with him. Additionally, he found that he did not have the time to check all of the different areas where students might be communicating thus making it difficult to track where students might be having problems.

#### *Student Interactions*

The analysis of postings by students at an early part of the semester showed that there was very little use of the message boards, which were the intended mechanism for on-line discourse. When asking whether students were using any other mechanism (email, live chat, telephone) to communicate, the instructor stated that he did not have any indication that there were other methods being used.

The limited interaction was contrary to the instructor's goal that team members would work together to solve the problems. The instructor noted that students were reading the material because their answers on the discussion boards reflected their reading. They were not, however, interacting with each other in a way that contributed to the in-depth learning that the professor was trying to achieve.

#### Email Survey

The open-ended questions that were emailed to students near the middle of the semester gave insight into their perceptions of the course. While the questions were open ended, the responses were centered on a few key issues about the class. Given the professor's uncertainties about how well his methods and the technology were working, it was surprising to find that nearly all of the students who responded to the survey had a very favorable impression of the class.

One of the major findings in this survey was that students liked the freedom and convenience of taking a class over the Web. For some students, it was the only way they could take such a class because they had work and family commitments. Many thought the technology was being used appropriately to meet their needs and appreciated the use of message boards over email or other communication options. Additionally, the courseware was viewed as easy to use and was liked by most of the students.

While most of the respondents were satisfied with the overall structure and learning occurring in the course, there were a number of suggested improvements. Many of the changes revolved around the organization and expectations for class communication. Students wanted to have concrete guidelines for project work. Several mentioned that they were unsure about what was expected from their group in terms of final deliverables. There was also uncertainty about what criteria were being used to determine their individual participation in the class or within their teams. The most often mentioned concern from the students was that the professor did not seem to be giving enough feedback in the course Website. Students wanted more ongoing commentary from the instructor so that they would know whether they were meeting expectations.

### **Mid-semester Intervention**

Based on the major trends identified, the researchers proposed several strategies to the instructor to improve the course. While the strategies were developed as a result of the problems, they were also designed to work within the limited time budget the professor had to make changes to the course.

The first strategy researchers recommended was to use technology to improve interaction. Improving student interaction in the course is a very complex issue and is very important in a problem-based learning class with a team-based approach. Distance students needed a clear set of guidelines for how to communicate online. The recommended guidelines included two parts. One was to tell students what technology to use and when. The second component in the guidelines was to specify how the technology was to be used. The students who were less experienced in online communication did not appear to understand what they should post in the different message areas or how to use the tools effectively.

The second strategy we recommended was to provide more feedback. Given the time pressure faced by the instructor, this was a more challenging problem. Addressing the issues related to student communication might help this by encouraging the behavior the professor had hoped to occur (more student-student interaction). If, for example, students knew that there were specified areas within the course site where they could get feedback, then the professor could centralize his responses and answers to one student's questions which might help others in the class. Such an approach would prevent the instructor from having to go into each discussion area for each group and for the class to address specific issues.

Third, we recommended providing specific guidelines for the projects. While the syllabus had clearly stated objectives for the outcomes in the class, there was little explicit information about how evaluation would occur. In a face-to-face situation, issues like class participation can be defined on an ongoing basis, depending on the lesson for that day. Online, however, rules for participation have to be more clearly defined. More precise project guidelines would help clarify students' uncertainty about what was expected from them in terms of group work.

### **Post Intervention Data**

#### **Student Survey**

The student survey was designed, in part, based on issues found in the interview with the professor from students' comments sent in via email. Twelve out of the fifteen students (80%) in the class completed the survey. The survey results helped confirm trends found in the qualitative data. The survey was designed to assess students' learning experience with this online course, their opinions about the online test, and other issues that concerned them. Demographic data showed that the majority (83%) of the students had never taken an online course before this class. Interestingly, none of the students reported the courseware to be difficult to use (learner-technology interaction). The results students' opinions on group work, students' learning, online tests, and instructor's feedback will be summarized below (interactions between learners, instructor, content).

Table 1: Summary of Survey Findings (The number in () indicates the number of respondents)

Questions		Strongly Disagree	Disagree	No Opinion	Agree	Strong Agree
Our group was able to work effectively as a team.		8% (1)	25% (3)	8% (1)	42% (5)	17% (2)
I learned more by doing this project collaboratively with other team members than I would have on my own.		17% (2)	50% (6)	8% (1)	17% (2)	8% (1)
This class met the expectations I had for learning the material.		8% (1)	42% (5)	17% (2)	17% (2)	8% (1)
I found online discussions to be beneficial to my learning experience.		8% (1)	33% (4)	17% (2)	42% (5)	0% (0)
Online Test	The content of online test was a fair assessment of what I was expected to learn.	8% (1)	8% (1)	42% (5)	42% (5)	0% (0)
	The format of the test was appropriate for an online class.	8% (1)	25% (3)	33% (4)	33% (4)	0% (0)
The instructor provided sufficient feedback.		0% (0)	33% (4)	25% (3)	42% (5)	0% (0)

The results on group work showed that 59% (7 out of 12) felt they were able to work effectively with their teams. When asked if working collaboratively with other team members helped them learn more than they would have working on their own, 67% (8 out of 12) disagreed or strongly disagreed, one responded with no opinion and 3 agreed. Related to this finding was that 6 students (out of 11 who responded this question) did not think that their expectations for learning the material had been met through the class. Three of them agreed the class met their expectation, and 2 responded with no opinion. Regarding the online discussions, 5 students (41%) agreed that they were beneficial to their learning experience; 2 students (17%) reported no opinion, and 5 students (42%) did not think online discussions were beneficial to their learning.

The class was somewhat divided over issues related to an online test. About 16% (2 students) of the class did not think the test content was a fair assessment of what they were supposed to learn, 42% had no opinion (5 students), and 42% (5 students) thought the test was fair. As for appropriateness of test format for this online course (timed multiple choice questions and essay tests), 33% (4 students) responded disagree, no opinion, and agree respectively.

Students' opinions on instructor's feedback were also divided. Five students indicated that the instructor provided sufficient feedback, 3 students responded no opinion, and 4 students did not think the feedback was sufficient.

Students' responses to the opened-ended questions revealed more detailed information about their perception of the course. These and the analysis results from students and instructors' email messages will be summarized below. These qualitative data gathered from students' survey informed the quantitative results of students' perception of the class.

#### Students' Perspective on the Class

Several students mentioned that they enjoyed the flexibility and convenience of taking an online course. They also liked the professor's patience and understanding in dealing with problems they ran into. Some students enjoyed the group work and online discussions. Three prominent themes regarding to problems and concerns emerged from the qualitative data analysis.

#### **Technical concerns**

Although the courseware was relatively user-friendly, students constantly ran into technical problems throughout the semester. Several students had difficulties in taking the online exam. The restriction of the exam format and lack of flexibility in test sequence caused some students not to perform as well as they expected. Some students got a zero on particular sections due to technical restrictions. The instructor had to reset the test for these students. Other technical problems included lost connections during the test, transferring files, and posting and locating messages at the right place.

Students reported in the survey that they did not think Blackboard was difficult to use. The email messages sent back and forth between students and instructor revealed that there were more technical problems than questions about assignments or reading. The instructor had to spend a great deal of time resolving these technical problems.

### **Assessment**

Students were very concerned about their grade, and how they were evaluated on the individual participation and group participation. Several students emailed the instructor asking what grade they might get and how they could improve their grade. In addition, students were concerned and some were frustrated by the format and technical difficulty of the online test. More than a couple of students mentioned that they were not good test takers even if they knew the material well. The timed exam made it more difficult.

### **Group work**

This class used small groups to work on mini-projects. It is not surprising that there were some complaints about uneven participation. "Free ride" (no contribution to the group task but get the credit) was rather bothersome for the students who contributed more for the group project. Some students were concerned about this fairness issue in the assessment.

A couple of other issues, not reflected by majority of the students, are worth mentioning. Two students thought that the online class lacked social interaction. They felt they would learn more through hands-on and face-to-face classes. In addition, insurance is a hard subject (a comment made by one student), and that not being able to discuss it in class made it hard to understand.

### **Instructor's Perspective on the Class**

Through our informal conversations and semi-structured interview, the instructor expressed that formative evaluation was a very good reinforcement. He stated that it was good to have an independent source to provide feedback. Students seemed to like this idea and were quite open in talking about their issues and concerns. He thought a mid-term formative evaluation and recommendations were useful. If he had time to implement them, he projected these recommendations would have helped improve this class. Based on previous experience, the instructor had mixed feelings about his first online course.

The instructor did not think that students accomplished what he wanted. He expected them to go beyond the textbook, but only one or two students did that (consistent with his comment earlier in the semester). He also felt that students did not learn as much as they would have in an on-campus class. With his on-campus face-to-face class, he was able to present extra material. With this Internet class, although databases were provided, very few students used them. But one of the things that instructor really enjoyed was the rapport he and some of his students established through emailing back and forth to address questions and concerns. He found this online rapport was quite rewarding.

### **Discussion**

The researchers began the study by observing the visible interaction occurring on the course Web site. Analyzing the evaluation data identified three general major difficulties. First, very limited interaction occurred on the course message boards during early part of the semester. One of the reasons for this apparent lack of student involvement was that most of the students had never taken an online class before, and they had no experience in how that should communicate within the courseware. Additionally, although the instructor was aware of the lack of student involvement in the course, his limited time and heavy workload kept him from putting more effort into facilitating the students' online communications.

The second major problem was the amount of feedback students were getting from the instructor. The same factor, time shortage, also affected the amount of individual feedback the instructor was able to give to the students. The professor hoped that students would interact more with each other and would learn from these interactions, rather than relying on him for the majority of the feedback.

The third major issue that emerged was related to standards for the class. Students indicated that they were not sure how they were being evaluated. This uncertainty was especially true for the participation portion of their grade. Clear and specific guidelines about how participation was being evaluated (for example, by number of message board postings, depth of the posts, etc.) would help clarify the students' uncertainties. Likewise, providing explicit guidelines for group projects would have helped address students' concerns about group work, which could lead to more participation from team members.

There was a high degree of congruence between the instructor's beliefs and student attitudes on these three major issues. The instructor, however, had a much more negative view of how the class was progressing than the students did. He felt that the students were going to be very disappointed with the overall experience they were getting from the class. In contrast, email to the research team and other survey data revealed that while students had specific issues they wanted to see improved, they were generally positive about the class.



This course presented a couple of challenges for the instructor. The first challenge was time management. Due to his busy schedule and heavy workload, he was not able to facilitate the class discussions and group activities as effectively as he wanted to. Much time was spent on answering students' technical questions. If he had been free from dealing with these technical responsibilities, he would have been able to put more effort into the development of the course. Another challenge the instructor faced was finding the best fit of instructional strategy to this particular introductory course. There is very little literature about using PBL in Web-based instruction. Knowing how to implement PBL in an Internet class and how to facilitate group problem solving presented a great challenge for the instructor. With limited guidance from the literature, one had to explore the strategies through trial and error.

## Conclusion

The instructor in this study was very motivated to try innovative teaching techniques and strategies. He spent time reading pedagogical literature and pilot testing the technology before teaching the class. Additionally, the class was being taught voluntarily, despite his already busy schedule.

Even with a highly motivated faculty member, however, implementing an online class is a difficult task that requires new skills and strategies for success. More importantly, the instructor needs support from the university and his or her department to effectively work with students at a distance. The support needed most is time to plan, build the online courses, and ongoing technical support.

As universities continue the mad dash to offer their courses online, reasonable timelines for design and development should be taken into account. If faculty have to use untested methods on constantly shifting courseware with their students, sound instructional practice would suggest that this is not good for the students, faculty, or, in the long run, the university. The reality is, however, that there will continue to be uncertainty about the best practices for online course delivery for the near future. Formatively evaluating their courses and making improvements throughout the semester can reduce some of the problems faced by faculty.

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